

## **EXPRESSION OF INTEREST (EOI) UNDER NATIONAL COMPETITIVE BIDDING (NCB) FOR PROVISION OF CIVIL WORK SERVICES FOR EXPLORATION AND DEVELOPMENT OF OALP BLOCKS ACROSS INDIA**

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining, and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for a quarter of India's domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security.

Cairn Oil & Gas, Vedanta Ltd., invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest in pre-qualification to participate in a National Competitive Bidding (NCB) process for **provision of civil work services to develop the onshore well pads/drilling and exploration facilities under OALP blocks located in Rajasthan, Gujarat and Northeast (Assam, Arunachal Pradesh and Tripura).**

### **Brief Scope of Work**

Scope briefly covers the requirement of civil and structural work for developing onshore well pads / drilling and exploration facilities under OALP Blocks. Bidder's scope primarily shall cover:

1. Civil and structural work for developing the onshore well pads / facilities for exploration sites and restoration of site.
2. Construction of access road to the drilling site.

The APPLICANT shall be required to meet the pre-qualification criteria below to legitimately express interest for collaboration with Cairn Oil & Gas, Vedanta Ltd.

Please note the below criterion are only for reference and the criteria(s) for shortlisting the bidders shall be based on tender requirements and conditions specified therein. The same shall be communicated to bidders appropriately in the tender.

### **SPECIFIC PRE-QUALIFICATION CRITERIA**

#### **Technical Capabilities:**

Bidder or Consortium shall have completed the execution of similar projects with minimum value of \$ 1 million of similar scope of civil / structural work related to cellar pits / RCC culverts /underground RCC pits in past Five (5) years.

Participants are requested to submit the following pre-qualification documents:

1. Letter of interest identifying the qualifying projects meeting above criteria with following details:

- a) Name of the project
  - b) Client name / location of project
  - c) APPLICANT's or CONSORTIUM MEMBER's brief Scope of Work
  - d) Value of work INR/USD
  - e) Contractual duration
  - f) Actual completion of project
  - g) Completion certificate from users
  - h) Contact details of the client (Operator may approach the client directly for the feedback reference along with completion certificates from user(s))
2. Detailed project execution philosophy describing management of engineering, procurement, construction and commissioning phases of project.
  3. The organisation structure and brief CVs of key members proposed to be engaged for project execution including their experience levels.
  4. List of policies, procedures, and quality assurance practices currently in place for the execution of similar work.
  5. Details of management, operating and maintenance schemes with copies of their certification
  6. Details of HSE organisation, responsibilities, resources, standards and documentation, risk management, planning and procedures, implementation and performance monitoring
  7. Details of HSE auditing and management review of HSE-MS, valid certifications / accreditations
  8. Details of established quality manual, policy and procedures, valid quality certifications, accreditations

#### **Financial Capabilities:**

The following evaluation criteria will be used for evaluation of financial and technical standing and the contractors not meeting any of the criteria shall be disqualified from the bidding process

- **Turnover**- Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated average annual contract value
- **Net Worth**- Positive net worth in preceding two (02) financial years
- **Liquidity ratio** in each of the preceding two (02) financial years shall not be less than 1

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent/holding company financials can be submitted and considered, subject to submission of financial guarantee and commitment letter, as described under (ii)
- ii. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
  - a) Submission of financial guarantee in the form of 10% bank guarantee of contract value
  - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity

- iii. Evaluation will be done only based on the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts
- iv. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- v. Company's financial performance documents (Published Annual Report comprising Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last two (2) years. Latest audited financial statements should be provided but in no event should be older than 12 months on the date of Expression of Interest (Eoi). The bidding entity not meeting the financial criteria mentioned above in addition to specific prequalification criteria stated above shall be disqualified from the bidding process.  
All qualifications and exceptions brought out in auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested companies/consortiums should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding Eoi listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested parties/ Bidders/companies/consortiums would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform).

The interested bidders should "Evince interest" to participate in Eoi within **10 days** of publication of Expression of Interest.

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